



**Todd Hanson** Senior Director

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### Professional Expertise

Todd Hanson joined Cushman & Wakefield in 1997 and is a Senior Director and Team Leader specializing in the sale and leasing of industrial properties in the Minneapolis and St. Paul market of the Twin Cities. Todd leads the Minneapolis - St. Paul Industrial Team which has established itself as one of the top industrial sales and leasing teams in the Twin Cities market.

With over three decades of experience, Todd has extensive expertise in all facets of industrial real estate including landlord and tenant representation, owner/occupier and investment sales and new development. He has achieved numerous milestones in his career - the largest owner occupant industrial sale in the Twin Cities history, twice winner of the MNCAR Industrial Deal of the Year (and twice a finalist), MNCAR Board of Directors and MNCAR President, multiple Off Shore Club winner, and Cushman & Wakefield Eagle Award Winner.

### Clients Served

- |                               |                                |                    |
|-------------------------------|--------------------------------|--------------------|
| • Cornerstone Realty Advisors | • OPUS                         | • Coloplast        |
| • United Properties           | • Cabot Industrial             | • G & K Services   |
| • Capri/Capital Advisors      | • O.I.R.E                      | • Hawkins Chemical |
| • RREEF                       | • J.J. Taylor Distribution Co. | • API Group        |
| • Colony                      | • Colder Products/Dover        | • TSI              |

### Professional Affiliations

- Minnesota Commercial Association of Realtors (MNCAR), Board of Directors
- Minnesota Commercial Association of Realtors (MNCAR), President
- National Association of Industrial and Office Properties (NAIOP), Policy Committee, Sponsorship Committee, Industrial Update

### Professional Recognition

- Minnesota Commercial Association of Real Estate Industrial Transaction of the Year award in 2002 and 2012, and finalist in 2007 and 2011
- Minnesota Commercial Association of Real Estate Industrial Broker of the Year
- Cushman & Wakefield Eagle Award Winner

### Education

- Bachelor of Science in Business and Marketing, St. Cloud State University
- Licensed Real Estate Salesperson, State of Minnesota